

Target Industries

Our sweet spot

Contractors



Products/Manufacturers



Retailers/Wholesalers

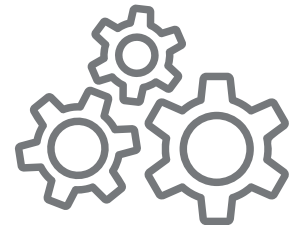


Habitational



Surplus Lines Made Easy

Our Sweet Spot and where we are having success.



**Coverage available in 49 states and the District of Columbia.*

Contractors

- Alarm service & installation
- Carpenters
- Contractors equipment
- Crane rentals
- Custom home builders
- Demolition or wrecking contractors
- Excavation contractors
- Fire suppression contractors
- General contractors
 - commercial or residential
- Handypersons
- Home remodelers
- Janitorial companies
- Landscaping & tree trimming
- Masonry contractors
- Painters
- Pool companies
- Roofing contractors
- Security guards - armed & unarmed
- Welders

Hospitality

- Bars or taverns
- Hotels
- Motels
- Restaurants

Monoline Excess

- Up to \$5M

Owners Landlords & Tenants

Products

- Dealers & distributors
- Distributed products
- Fuel distributor
- Heating & AC equipment
- Imported products
- Infant, children's products
- Machinery/equipment dealers
- Manufactured products
- "New products"

Service Businesses

- Bicycle repair shops
- Caterers
- Hair salons
- Pet groomers
- Tanning salons
- Tattoo parlors

Manufacturing

- Air conditioning systems
- Cosmetics
- Equipment
- Exercise or playground equipment
- Leather goods
- Solar energy equipment
- Swimming pool accessories
- Tools
- Wood products

Habitational

- Apartment buildings - up to 8 stories
- Corporate-owned housing
- Homeowners associations
- Leased land
- Real estate developments
- Senior housing
- Student housing
- Subsidized housing
- Vacant buildings & land

Retail Businesses

- Antique stores
- Convenience stores
- Florists
- Gun shops - sales & repairs
- Jewelry stores
- Pawnshops
- Sporting goods
- Tobacco stores

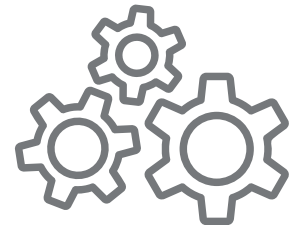


| a Berkley Company

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Not so sweet spot

Risks outside of our appetite.



Aspire is not a market for:

- Critical aircraft products
- Critical automotive products
- Pharmaceuticals risks
- Invasive medical products
- Coastal property within 2 miles
- Property in certain states - TX, LA, FL
- Excess liability in MO
- Primary coverage for trucks or automobiles - we will consider writing excess in certain circumstances.
- Construction/contractors' general liability coverage in the 5 boroughs of New York City
- Certain habitational risks - structures more than 100 years old, structures on or eligible for designation on the National Historic Registry, etc.
- Business domiciled in DE



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