



EXHIBIT A
SCHEDULE OF COMMISSIONS

	Base		<i>Service Center</i>	
Bis-Pak				
Car Care, Contractor, Manufacturer, Office, Restaurant, Retail, Service, Wholesale	17.5%		15.0%	
Apartment, Church, Motel	12.0%		10.0%	
Property	15.0%		13.0%	
Habitational, Church, Hotel/Motel	12.0%		10.0%	
General Liability	17.5%		15.0%	
Edge	15.0%		13.0%	
Habitational, Church, Hotel/Motel	12.0%		10.0%	
Senior Care	15.0%		13.0%	
Crime & Fidelity	17.5%		15.0%	
Senior Care	15.0%		13.0%	
Inland Marine	17.5%		15.0%	
Senior Care	15.0%		13.0%	
Commercial Auto	15.0%		13.0%	
Edge	12.0%		10.0%	
Trucking in GA	12.0%		10.0%	
Garage	15.0%		13.0%	
Excess Liability	15.0%		13.0%	
Edge	12.0%		10.0%	
Trucking in GA	12.0%		10.0%	
Workers' Compensation	New	Renewal	<i>New</i>	<i>Renewal</i>
First \$5,000 of premium	13.0%	10.0%	10.0%	8.0%
Over \$5,000 of premium	10.0%	8.0%	7.0%	6.0%

Personal Auto/Motorcycle				
Road & Residence	15.0%		13.0%	
Per-Pak	15.0%		13.0%	
Monoline	New	Renewal	<i>New</i>	<i>Renewal</i>
	15.0%	10.0%	13.0%	8.0%
\$50,000 / \$100,000 liability limits or lower	10.0%		8.0%	
All youthful operators	10.0%		8.0%	
Home				
Road & Residence	15.0%		13.0%	
Per-Pak	15.0%		13.0%	
Monoline	10.0%		8.0%	
Rec-Pak	15.0%		13.0%	
Boatowners	15.0%		13.0%	
Umbrella	15.0%		13.0%	
Dwelling Fire or Landlord	15.0%		13.0%	
Assigned Risk	10.0%		8.0%	

Workers' Compensation commissions on retrospectively rated policies are based on the standard premium.

Commissions paid for TX personal lines shall be calculated net of any policy fees.

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