

COMMISSION SCHEDULE | COMMERCIAL LINES

% OF COMMISSION FOR ALL ELIGIBLE COMPANIES¹

	New	Renewal
AUTOMOBILE*	15	15
Auto Service & Repair (ASAP)	14	13
Contractors	14	13
Energy Dealers	10	10
Franchise Auto Dealers**	15	15
School Bus Contractors	10	10
Wholesalers	14	13
GENERAL LIABILITY	15	15
Auto Service & Repair (ASAP)	15	14
Contractors	15	14
Energy Dealers	15	14
Real Estate	15	13
Eating & Food Preparation	15	13
COMMERCIAL UMBRELLA	13	13
Schools	15	15
COMMERCIAL PACKAGE POLICY	15	15
Auto Service & Repair (ASAP)	15	14
Contractors	15	14
Child Care	13	12
Energy Dealers	15	14
Real Estate	13	13
Religious Institutions	13	12
Eating & Food Preparation	15	13

*For Commercial Auto, Real Estate SIC Codes 6512 and 6531 receive 13% new and renewal commission.

**For Franchised Auto Dealers in Connecticut the commission is 10% for new and 10% for renewal.

% OF COMMISSION FOR ALL ELIGIBLE COMPANIES¹

	New	Renewal
BUSINESSOWNERS	15	15
Auto Service & Repair (ASAP)	15	13
Child Care Centers	15	13
Contractors	15	13
Graphic Arts	22	15
Professional Services	22	15
Real Estate	15	13
Religious Institutions	15	13
Eating & Food Preparation	15	13
Retailers	22	15
INLAND MARINE	15	15
CRIME	15	15
GLASS	15	15
BOILER & MACHINERY	15	15
EMPLOYMENT RELATED PRACTICES LIABILITY (ERPLI)	10	10
FIRE & EXTENDED COVERAGE	15	15
PRINTERS ERRORS & OMISSIONS	10	10
WORKERS' COMPENSATION		
First \$10k	15%	12%
>\$10k to \$50k	12%	9%
>\$50k to \$150k	8%	7%
>\$150k	6%	6%

Applies to policies with an effective date of 1/1/24 or later.

The WC commission percentage in each bucket is what applies to the premium for that policy which falls into that bucket. For example, a \$200,000 WC renewal would not see 6% commission applied to the entire policy. 6% would only apply to the portion of premium over \$150,000.

NOTES

1. Eligible companies include Utica Mutual Insurance Company, Graphic Arts Mutual Insurance Company, Republic-Franklin Insurance Company, Utica National Assurance Company, Utica National Insurance Company of Texas, Utica National Insurance Company of Ohio, Utica Lloyd's of Texas, Utica Specialty Risk Insurance Company.
2. Safety Group commissions are handled on a separate schedule.
3. Each agent or agency may not be licensed or authorized to write all lines of insurance listed on these pages; additionally, applicable commissions may differ from those listed. Please refer to your own Agency Agreement.
4. For all states and all companies, the commission rate for hired and non-owned automobiles written on a CPP policy will carry the same commission of the CPP policy. This applies to commercial package policies with and without discounts.
5. Essentials Product commissions are 5 points less than standard commissions for new and renewal business in all companies.
6. Schools/Volunteer Fire Departments – ERPLI coverage is paid at the CPP commission level.
7. ERPLI and Errors and Omissions (E&O) coverage on BOP are paid at the individual ERPLI/E&O levels listed.